

Co-Workers On The MOVE!

Hannah Bruenderman

Hannah has always had an interest in long-term care because of her parents' involvement in the industry as she was growing up. Before working at PCA Pharmacy, she lived in Atlanta and worked for a property management company that helped actors and actresses find temporary housing while living in Atlanta for filming. Atlanta is nicknamed, "The Hollywood of the South", and has a surprisingly large film industry scene. The company she worked for housed well-known actors like Zac Efron, Owen Wilson, and Kerri Washington while Hannah was there. Hannah helped manage the marketing and sales process, gave tours of the properties, and managed the relationships with the renters.



After Hannah moved back to Louisville and she briefly worked for another company, when she was fortunate enough to talk to Joe Whitt. She learned about the available Administrative Assistant position from him. She never would have imagined the stability, professional growth, and opportunity it provided her. Starting as the Administrative Assistant gave her a great perspective of our organization as a whole and has undoubtedly contributed to her success in the field. Hannah said, "Thank you to everyone who encouraged me from the beginning."

Hannah's first position with PCA Pharmacy was Administrative Assistant and now she is a Director of Business Development for Synchrony Health Services Southern Indiana, Kentucky, and Tennessee. She received her promotion to Director of Business Development in July of 2017.

The person that has influenced Hannah the most in her career has been her father. Her dad always encouraged her professionally and personally, but let her find her own way. All while never taking the credit. Working in the same industry that he did is so motivating and comforting for Hannah. She can't not mention her mom, though. She is equally as influential on who Hannah is and how she is in all aspects. Hannah stated, "I have amazing parents!"

PCA Pharmacy has provided her with not just her initial opportunity but with significant growth opportunities. Hannah believes that it is great to work for a company that's growing and always ready to change. She appreciates the responsibility and trust she's been given, it's been very fulfilling. Hannah's ultimate career goal has always been to start her own company.

Hannah likes seeing the direct impact her sales efforts has on the team and the company. Bringing on new business keeps everyone busy and can even create new jobs. Her job allows for a lot of flexibility, but it can be hard to "turn off" mentally.

In her spare time, Hannah loves to cook and entertain, so making dinner every night is the perfect activity to be creative and spend time with her boyfriend and their families. She also has two dogs and

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keeping them happy gives me peace of mind. She also enjoys golfing, traveling, discovering new wines, driving/cars, and training her dogs. She has a thoughtful, genuine, and hilarious, 100% Italian boyfriend named Michael. Hannah went to Louisville Collegiate School from Kindergarten through 12th grade, then to Miami University in Oxford, OH for undergrad where she studied Strategic Communication.

Hannah's advice to her teammates would be,

“Be extra, you don’t necessarily have to be confined by your job description. Be your own strongest advocate, know your worth and prove it. Apply for the open position. I was given the same advice and it shaped my entire experience. Build a broad perspective and think for yourself. Learn as much as you can about our industry and know the customer’s perspective.”

Quotes about Hannah!

“Hannah has been a tremendous asset to the company from the beginning. She started out by assisting in the home office as the administrative assistant without any pharmacy experience. She learned as much as she could about our pharmacy and industry as she grew with PCA and eventually became the Director of Business Development team member of the year for two years in a row! She understands the challenges that our customers face and does an excellent job of building relationships with them. Those relationships have brought us lots of new business and she continues to open doors and find ways to engage potential customers. She’s kind, thoughtful and intelligent. It’s been a privilege to see her learn, grow, develop, and thrive with PCA.”

Rob Leffler, Vice President of Clinical Services

“Hannah stated with us as an Administrative Assistant and excelled at that position. She was fresh out of college and had worked with some marketing and wanted to get more into an AM or Sales position. When we opened up a position to grow our Self Medicated product in the Kentucky Market we felt Hannah would be a great fit and first step toward growing into her current position as a Director of Business Development (DBD). Hannah again has excelled in this position and has been the DBD for the past 2 years. Hannah was very proactive in her positions and created processes and strategies to help with each role she has been in that has benefited her and the company. Her intuitive nature and the initiative to get involved in the business and industry have supported her success. Hannah has excelled in the growth of both the 7 Day Planner business model and the LTC Pharmacy model, as well as her being so engaged with the operations of the pharmacy and with the industry that we serve. Hannah’s desire to grow and to take the initiative to lay out what areas she wanted to focus on and grow in has made her a great fit. Hannah was willing to prove herself in every position, take initiative in educating herself, and wait for the right opportunity to move to the next step.”

Joe Whitt, COO

